

Step 1: Fix Your Profile

Profile Photo



- -1000 x 1000 px
 - -Solid color
 - -Professional

Headline

-Short headline -What you do, who

you help, how you help them.

Featured

- -1200 x 627px
 - -Newletter ---
- -Lead magnet
 - -Your offer
 - -Book a call
- -Cohesive color



MJ Jaindl ⊗

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Scale Your Business With Al &

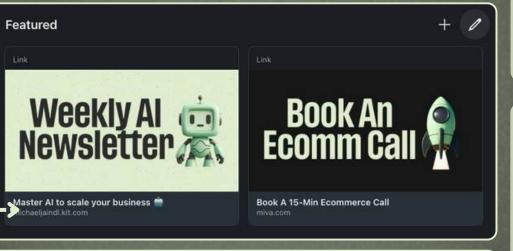
16,982 followers - 500+ connections



Miva, Inc.

Questrom School of

Business, Boston University



About

My results:

- ☐ I grew from Project Manager to Chief Client Officer in 4 years
- → I've sold over 100M+ in SaaS subscriptions
- → I helped grow Buddy Media from \$0 → \$800M (exit to Salesforce)
- → I grew a company I founded from \$0 → \$3,000,000 in revenue in 18 months.
- → I 2x Miva's GTM efficiency in 1 year. (doubled our team's output)

Activity Create a post 16,982 followers Posts Comments Videos **Documents** MJ Jaindl - You MJ Jaindl - You Old way: Text, carousel & image posts only The reason your LinkedIn posts of

Banner

- -1584 x 396px
- -Clear headline
- -Stay concise
 - -Use social-proof
- -Add a large photo of
 - personality

yourself to show your

-Leave space for your profile photo

About

- -Short intro
- -What you do
- -Your results
 - -What you post

Activity

- -Your content is your
- --- resume
- -Potential followers want to see consistency

Step 2: Find Your Tribe

Identify creators you admire & support them

FIND CREATORS THAT:

- 1. YOU ADMIRE
- 2. ALIGN WITH YOUR INTERESTS
- 3. SHARE VALUABLE CONTENT

MAKE A LIST (15-50)

- 1. BROWSER BOOKMARK LIST
- 2. GOOGLE SHEET
- 3. MIX OF SMALL, MED, BIG ACCTS

ENGAGE DAILY

- WRITE THOUGHTFUL COMMENTS
- DM TO SHOW YOUR SUPPORT

CONNECT

- CONTINUE SUPPORTING OTHERS
- OVER TIME, YOU'LL BUILD VALUABLE RELATIONSHIPS

P.S. I'M INTERESTED IN

- MARKETING & DESIGN
- CONTENT CREATION
- SOCIAL SELLING
- Al



Step 3: Build A Routine

Create a LinkedIn routine that works for you. **Here's mine:**

7:30 am

Comment

7:30am - 8:00am

- Create a list of 50 creators you like
- Bookmark their activity page
- Visit each daily and comment

8:00 am

Post

8:00am

- Save your post as a "draft" the day prior
- Post it between 7:50 and 8:10 local time

8:01 am

Comment

8:01am - 8:30am

- Continue commenting on friends
- Reply to all of your comments

8:30 am

Create

8:30am - 9:00am

- Spend 30 mins creating content
- Some days you'll comment less ...
- & spend more time creating, that's ok

9:00 am

Work

9:00am - 6:45pm

- Work on your 9 to 5.
- Work on building your business
- Work on whatever pays the bills for you

8:30 pm

Research

8:30pm - 9:15pm

- This isn't critical, but will help
- Spend time at night researching
- You'll process the ideas while you sleep

Step 4: Stay Consistent

Consistency has different forms. Find what's right for you and stick with it.

THIS IS CONSISTENCY



SO IS THIS

M T W T F S

AND THIS

M T W T F S

Step 5: Learn The Basics

Post Schedulers

Don't use post schedulers

Commenting

Reply to comments in the first 2 hours can increase reach by 40%*

Comment for 15 to 30+ minutes per day

Use CTAs

Use pinned comments on your posts

Post Format

Do This 🗸



Not This



Short sentences, whitespace, no orphan words

AI Tools



Canva













P

Short Sentences

Be concise: posts w/ sentences < 12 words perform 20% better*

No orphan words: Sentence wrap to after about 45-48 chars

Timing

Text+Image Mon-Fri 8-10:30am

Personal story Sat-Sun 8am-12pm*

88%

OF USER

BROWSE

ON

MOBILE

Post Length

Optimal post length 900 to 1,500 characters.*

Each additional 300 characters may reduce reach by about 10%.*

Visuals

Visuals

Choosing relevant images can boost reach by 15-20%, and even more with a relevant selfie, up to 30%*

Carousels

They get a higher reach of **1.44x** more than Text+Image posts.*

Optimal length 6-12 slides*

Hooks

The opening 2 sentences are critical Start strong & potentially increasing reader retention by 30%.*

Avoid

- Links
- Hashtags
- **Tagging**
- 2+ posts per day

*Richard van der **Blom**-Algorithm Insights 2024